

# Great Books for Family Business Leaders

*“One of the most insightful and inspiring things I’ve ever done with mastermind groups is to read and discuss a book together.”* – Greg Lewis

## If You Don’t Read Any Other Book -

- **Boundaries: When to Say Yes, When to Say No, To Take Control of Your Life**  
– John Townsend & Dr. Henry Cloud
- **The E-Myth Revisited: Why Most Small Businesses Don’t Work and What to do About It** \_Michael E Gerber

## Family Business

- **Trapped in the Family Business** - Dr. Michael Klein
- **Nathan’s Famous: The First 100 Years of America’s Favorite Frankfurter Company**  
- William Handweker
- **In Praise of Nepotism** - Adam Bellow
- **Entrepreneurs in Every Generation: How Successful Family Businesses Develop their Next Leaders** - Allan R. Cohen & Pramodita Sharman
- **A Woman’s Place: The Crucial Roles of Women in Family Business** - Amy M. Dugan
- **Everybody Matters: The Extraordinary Power of Caring for Your People like Family**  
– Bob Chapman and Raj Sisodia
- **The Principles of an Unstoppable Family Business: How Successful Family Businesses Think and Grow** – Brian Dodge and David Williams
- **The Family Council Handbook** – Christopher J. Eckrich and Stephen L. McClure
- **Managing for the Long Run** – Danny Miller; Isabel Le Breton Miller
- **Working with the One’s You Love** – Dr. Dennis Jaffe
- **Deconstructing Conflict: Understanding Family Business, Shared Wealth and Power** – Doug Baumeol and Blair Trippe
- **The Family Business Guide** – Frederick D. Lipman
- **Perpetuating the Family Business: 50 Lessons Learned from Long Lasting, Successful Families in Business** – John L. Ward
- **Rich Dad, Poor Dad** – Robert T Kiyosaki



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## Leadership

- **Tribes: We Need You to Lead Us** – Seth Godin
- **The 7 Habits of Highly Successful People** – Stephen R. Covey
- **The Art of War** – Sun Tzu
- **Wooden on Leadership** - John Wooden
- **Leading at a Higher Level** – Ken Blanchard
- **How to Win Friends and Influence People** – Dale Carnegie
- **Good to Great** – Jim Collins
- **The Five Dysfunctions of a Team: A Leadership Fable** – Patrick Lencioni
- **The 21 Irrefutable Laws of Leadership: Follow Them and People will Follow You**  
– John Maxwell
- **The New One Minute Manager** – Ken Blanchard
- **On Becoming a Leader** – Warren Bennis
- **The Leadership Challenge – How to Make Extraordinary Things Happen in Organizations**  
– James Kouzes and Barry Posner
- **Start with Why** – Simon Sinek
- **Primal Leadership, Unleashing the Power of Emotional Intelligence**  
– Daniel Goleman et al.
- **First Break All the Rules** – Marcus Buckingham
- **The First 90 Days: Proven Strategies for Getting up to Speed Faster and Smarter**  
– Michael D. Watkins
- **The Lean Startup: How Today's Entrepreneurs Use Continuous Improvement to Create Radically Successful Businesses** – Eric Reid
- **Execution, The Discipline of Getting Things Done** – Larry Bossidy and Ram Charan
- **Emotional Intelligence: Why it can Matter more than IQ** – Daniel Coleman
- **DRIVE: The Surprising Truth about What Motivates Us** – Daniel H. Pink
- **Leading Change** – John Kotter
- **The Innovator's Dilemma: When New Technologies Cause Great Firms to Fail**  
– Clayton Christensen
- **The Effective Executive: The Definitive Guide to Getting the Right Thing Done**  
– Peter Drucker



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## Governance

- **Boards that Excel** – Joseph White
- **The Board of Directors for a Private Enterprise** – Dennis J. Cagan
- **The Family Council Handbook: How to Create, Run and Maintain a Successful Family Business Council** – Christopher Eckrich and Stephen McClure
- **Developing your Family Business Policies: Your Guide to the Future** – Craig Aronoff
- **Strategic Planning for the Family Business: Parallel Planning to Unify the Family and Business** – Randel S Carlock and John L Ward

## Management

- **The Essential Drucker** – Peter F Drucker
- **QBQ – The Question Behind the Question: Practicing Accountability at Work and in Life**  
– John G Miller
- **Start with the Why: How Great Leaders Inspire Everyone to Take Action** -Simon Sinek
- **The New One Minute Manager** – Ken Blanchard
- **Emotional Intelligence 2.0** – Travis Bradberry & Jean Greaves
- **Death by Meetings – A Leadership Fable about Solving the Most Painful Problem in Business** – Patrick Lencioni
- **Winning** – Jack Welch
- **The Toyota Way: 14 Management Principles from the World’s Greatest Manufacturer**  
– Jeffrey Liker
- **Leading Change** – John P Kotter
- **Purple Cow** – Seth Godin
- **First Break All the Rules: What the World’s Greatest Managers Do Differently**  
– Marcus Buckingham & Curt Coffman
- **Getting to Yes: Negotiating Agreement without Giving In** – Roger Fisher
- **Who Moved My Cheese?** – Spencer Johnson
- **The One Minute Manager Meets the Monkey** – Ken Blanchard
- **The Starbuck’s Experience: 5 Principles for Turning Organization into Extraordinary**  
– Joseph P Mitchell
- **Conflict 101: A Managers Guide to Resolving Conflict So Everyone can get Back to Work**  
– Susan H Shearouse
- **The Stress Effect: Why Smart Leaders Make Dumb Decisions – And What to do About It**  
– Henry L. Thompson
- **Crucial Conversations: Tools for talking when Stakes are High** – Kerry Patterson



# Great Books for Family Business Leaders

## Succession Planning

- **Your Business, Your Family, Their Future: How to Ensure Your Family Enterprise Thrives for Generations** – Emily Griffiths – Hamilton
- **Myths and Mortals: Family Business Leadership and Succession Planning** – Andrew Keyt
- **The Legacy Conversation: The Missing Gem in Wealth Planning (2<sup>nd</sup> Edition)**  
– Carolyn J Friend & James M Weiner
- **Family Wealth Continuity: Building a Foundation for the Future** – David Lansky
- **Love, Power and Money: Family Business Between Generations** – Dean Fowler
- **Business Exit Strategies: Family Owned and Other Business** – Frederick D Lipman
- **Family Wars** – Grant Gordon and Nigel Nicholson
- **Leading a Family Business: Best Practice for Long-Term Stewardship** – Justin B. Craig PhD
- **Family Business Succession: The Final Test of Greatness** – Craig Aronoff
- **Half Time: Moving from Success to Significance** – Bob Buford
- **Refire! Don't Retire: Make the Rest of Your Life the Best of Your Life**  
– Kern Blanchard & Morton Shaevitz

## Servant Leadership

- **Servant Leadership: A Journey into the Nature of Legitimate Power and greatness (25<sup>th</sup> Anniversary Edition)** – Robert K. Greenleaf
- **Servant Leadership in Action: How you can Achieve Great Relationships and Results**  
– Ken Blanchard and Renee Bradwell
- **Leadershift: The 11 Essential Changes Every Leader Must Embrace** – John C Maxwell
- **The Power of Servant Leadership** – Robert K Greenleaf
- **The Servant Leader: How to Build a Creative Team Develop Great Morales and Improve Bottom Line Performance** – James A Autry
- **The Art of Servant Leadership: Designing Your Organization for the Sake of Others** – Tony Baron
- **Servant Leader** -Ken Blanchard

